

Del Monte Foods'

Customer Conference

Speaker Profile



Sigal Barsade

Professor of Management

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PhD, University of California, Berkeley, Haas School of Business, 1994; BA, University of California, Los Angeles, 1986

Sigal Barsade is a Professor of Management at the Wharton School, University of Pennsylvania and received her PhD from UC Berkeley. Prior to that she was on the faculty of Yale University.

Sigal's research and consulting involve the influence of emotions and emotional intelligence on work behavior, organizational culture and change, team behavior, executives and their management teams, the effect of personality on managerial performance, and power and politics in organizations.

She has written about emotional contagion in groups, emotional intelligence, the influence of dispositional affect on managerial decision making, the fit between individuals' personalities and other's in their work teams, organizational culture, the escalation of commitment in the banking crisis, and the study of power and emotion in organizational behavior.

A sample of Sigal's current research projects includes the influence of mood and long-term affect on creativity in project teams; affective organizational culture; the role of emotions in the hiring process of customer service agents; the influence of emotional recognition skills on group negotiations; examining whether expressing anger is cathartic or catastrophic in groups and attribution and affect in the US workforce.

Dr. Barsade lectures and has written extensively on the topic of EI, and has consulted for many large corporations, as well as small entrepreneurial and non-profit organizations.